

Evan A. Sponagle

EDUCATION	Bachelor of Arts - Economics - 1970 Claremont Men's College, Claremont, California
LANGUAGES	Fluent in written and spoken English, Portuguese and Spanish
PROFESSIONAL EXPERIENCE	<p>SOUTHERN CONE LTDA. • Rio de Janeiro, Brazil • 1993 - Present Managing Partner Investment Advisory Services and Asset Management with emphasis on the Brazilian equity and debt markets.</p> <p>ZAITECH CONSULTORIA LTDA. • Rio de Janeiro, Brazil • 1989 - 1992 Partner – Capital Markets Investment Banking boutique actively engaged in Brazilian debt swaps, securitization of receivables, privatizations and mergers and acquisitions. Negotiated over US\$300MM of Brazilian debt swaps. Worked with Lazard Freres on securitization of receivables for Aracruz.</p> <p>ATLANTIC CAPITAL CONSULTORIA LTDA. • Rio de Janeiro, Brazil • 1985 - 1989 Director – Capital Markets Investment Banking boutique engaged in debt for equity conversions, currency and debt swaps, mergers and acquisitions. Converted over US\$200MM in currency and debt swaps. Worked with Salomon Bros. on a US\$50MM Brasmotor syndicated debt for equity conversion and a US\$10MM conversion for Mars Corp.</p> <p>UNION BANK / STANDARD CHARTERED BANK GROUP • 1979 - 1985 Vice President – Senior Regional Representative <u>1983/85 - Mexico City, Mexico.</u> In charge of the group's banking activities in Mexico, Venezuela and Colombia. The group's short and long term portfolio was over US\$1.0 billion. While in Mexico renegotiated the group's loans with the private sector. <u>1979-83 - Rio de Janeiro, Brazil.</u> In charge of group's banking activities in Brazil, Argentina and Chile. The group's short and long term portfolio was over US\$1.3 billion. Established the group's first regional representative office concept.</p> <p>UNION BANK • 1972 - 1979 Assistant Vice President <u>1978/79 - Los Angeles, California.</u> In charge of the bank's banking activities in Panama, Colombia, Ecuador, Peru, Bolivia and Chile. Established correspondent banking relationship with all the major banks in the area. Worked closely with Peruvian and Colombian Central Banks investing their reserves. Managed a US\$150MM short and long term portfolio. <u>1973/78 - Rio de Janeiro, Brazil.</u> Inaugurated the bank's representative office in Brazil. Established correspondent banking network, corporate and government relationships. Loan portfolio increased to US\$500MM during the period.</p> <p>SECURITY PACIFIC BANK • 1971 - 1972 Management Trainee Worked in the São Paulo, Brazil representative office doing credit analysis and correspondent banking.</p>

References available upon request.